

COMPANY PROFILE

Indo European is one of India's largest European education consultancies providing fair counseling to students aspiring for further education in Europe, New Zealand, Canada and Ireland. The company represents over 90 educational institutions globally and has a network of 8 offices in India.

For more information kindly visit <u>www.indoeuropean.in</u>With its Head Office at New Delhi, Indo European presently has offices at Chennai, Mumbai, Pune, Lucknow and Bhopal with ongoing expansion plans.

Position available: Online Counselor

Number of Positions: 1

Job Location: Noida

JOB DESCRIPTION

- Make telephone calls to prospects and handle incoming queries to generate sales lead.
- Proficiency in English (written n spoken)
- Ability to provide verbally clearly and effectively
- Ability to establish quick report with the candidate and convert them eventually be able to persuade the candidates to come in for counselling
- Counseling the walk-in & telephonic enquiries, Counseling the walk-in & telephonic enquiries,.
- Should be able to Convert leads to Admission
- Student follow up via email and phone calls

PROBATION PERIOD

3 months

QUALIFICATIONS AND EXPERIENCE REQUIRED

Graduate in any field or Under Graduate.

Preferably if Candidate is having Study Overseas Experience

How to apply: Please send your application to hr@indoeuropean.in

Your application should include

- 1) A brief covering letter explaining why you are suitable for this position.
- 2) An updated Curriculum Vitae (with scanned passport size photo) outlining your work experience, education background, current/last drawn salary, at least two referees and notice period required to join (if any)

Salary & Benefits: Indo European offers a competitive salary structure as per the experience and profile of the candidate. In addition, a bonus structure is offered to staff based on performance on the job. Attractive incentive plans are attached with this profile.

Documents required for interview:

Shortlisted candidates will be required to bring with them:

- 1. Original and one set of copies of Educational Qualification Certificates
- 2. Two passport size Photograph
- 3. Latest salary statement from current or last employer and the latest IT return
- 4. Advice referees listed in CV that they will be contacted by phone, email or letter for a reference.